## **Local Market Update for November 2025**

Provided by New Jersey REALTORS®



## **Gloucester County**

**Gloucester County** 

| Single Family                   |           | November  |                |              | Year to Date |                |  |
|---------------------------------|-----------|-----------|----------------|--------------|--------------|----------------|--|
| Key Metrics                     | 2024      | 2025      | Percent Change | Thru 11-2024 | Thru 11-2025 | Percent Change |  |
| New Listings                    | 218       | 175       | - 19.7%        | 3,018        | 2,985        | - 1.1%         |  |
| Closed Sales                    | 217       | 187       | - 13.8%        | 2,299        | 2,379        | + 3.5%         |  |
| Days on Market Until Sale       | 30        | 35        | + 16.7%        | 31           | 32           | + 3.2%         |  |
| Median Sales Price*             | \$380,000 | \$409,900 | + 7.9%         | \$360,000    | \$375,000    | + 4.2%         |  |
| Percent of List Price Received* | 102.1%    | 100.5%    | - 1.6%         | 101.8%       | 101.3%       | - 0.5%         |  |
| Inventory of Homes for Sale     | 501       | 432       | - 13.8%        |              |              |                |  |
| Months Supply of Inventory      | 2.4       | 2.0       | - 16.7%        |              |              |                |  |

| Townhouse-Condo                 |           | November  |                |              | Year to Date |                |  |
|---------------------------------|-----------|-----------|----------------|--------------|--------------|----------------|--|
| Key Metrics                     | 2024      | 2025      | Percent Change | Thru 11-2024 | Thru 11-2025 | Percent Change |  |
| New Listings                    | 51        | 37        | - 27.5%        | 626          | 599          | - 4.3%         |  |
| Closed Sales                    | 48        | 36        | - 25.0%        | 546          | 491          | - 10.1%        |  |
| Days on Market Until Sale       | 32        | 41        | + 28.1%        | 20           | 28           | + 40.0%        |  |
| Median Sales Price*             | \$300,000 | \$273,000 | - 9.0%         | \$285,000    | \$287,950    | + 1.0%         |  |
| Percent of List Price Received* | 100.4%    | 100.1%    | - 0.3%         | 101.4%       | 100.7%       | - 0.7%         |  |
| Inventory of Homes for Sale     | 76        | 75        | - 1.3%         |              |              |                |  |
| Months Supply of Inventory      | 1.6       | 1.7       | + 6.3%         |              |              |                |  |

| <b>Adult Community</b>          |           | November  |                |              | Year to Date |                |  |
|---------------------------------|-----------|-----------|----------------|--------------|--------------|----------------|--|
| Key Metrics                     | 2024      | 2025      | Percent Change | Thru 11-2024 | Thru 11-2025 | Percent Change |  |
| New Listings                    | 47        | 29        | - 38.3%        | 331          | 381          | + 15.1%        |  |
| Closed Sales                    | 19        | 25        | + 31.6%        | 298          | 332          | + 11.4%        |  |
| Days on Market Until Sale       | 16        | 48        | + 200.0%       | 25           | 41           | + 64.0%        |  |
| Median Sales Price*             | \$375,000 | \$442,800 | + 18.1%        | \$392,080    | \$419,626    | + 7.0%         |  |
| Percent of List Price Received* | 100.4%    | 99.4%     | - 1.0%         | 101.5%       | 100.4%       | - 1.1%         |  |
| Inventory of Homes for Sale     | 77        | 59        | - 23.4%        |              |              |                |  |
| Months Supply of Inventory      | 3.2       | 1.8       | - 43.8%        |              |              |                |  |

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

## Historical Median Sales Price by Property Type By Month

