



Association of REALTORS®

BREAKFAST OF CHAMPIONS

A NEXUS Experience for all Members

Honoring SuperStar Award Recipients and
Recognizing Superior Performers for
4th Quarter 2024 & 1st Quarter 2025

The Legacy Club, Cherry Hill
May 14, 2025



BREAKFAST OF CHAMPIONS

PROGRAM SCHEDULE

Registration

8:30 a.m. – 9:00 a.m.

Breakfast

9:00 a.m.

Program Begins

9:15 a.m.

Today's Home Buyers & Sellers
with Brandi Snowden

9:30 a.m. – 10:30 a.m.

Awards

10:30 a.m. – 10:45 a.m.

Affiliate Giveaway

10:45 a.m. – 11:00 a.m.



BREAKFAST OF CHAMPIONS

TODAY'S GUEST SPEAKER



BRANDI SNOWDEN

**Director of Member and Consumer
Survey Research**

National Association of REALTORS®

Brandi Snowden, Director of Member and Consumer Survey Research, is part of the Survey Research and Communications group. She directs the production and dissemination of survey research reports, as well as focusing on digital/social media maintenance and content creation. She also serves as a liaison between internal Research Department staff and non-members/consumers. Brandi has a Master's degree in Urban and Regional Planning from Georgetown University, and a Bachelor's degree in Sociology from St. Mary's College of Maryland.

TODAY'S HOME BUYERS & SELLERS

Discover the latest insights and trends that define the home buying and selling experience. This presentation delves into who today's home buyers and sellers are, the home buying process, and financing the home purchase.



2025 OFFICERS



ROBERT MICHAUD
President



ROBERT HANSON
President-Elect



DAVID WYRSCH JR.
Immediate Past-President



CARLO VITULANO
Treasurer



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CLAUDIA JONES



YODIMILA "YODI" TAN LANGAN



MARY NUZIALE



DAREN SAUTTER



KEYANA WEST



INDIVIDUALS

Sales Units: 18

Austin Cennimo, Keller Williams Realty,
Moorestown

Sales \$ Volume: \$4,166,000

Michael Scannell, Weichert Premier,
Haddonfield

Listing Units: 13

Andrew Cheng, Keller Williams Realty,
Cherry Hill

Listing \$ Volume: \$3,792,100

Joshua Haas, Garden State Properties
Group, Medford

TEAMS

Sales Units: 55

Michael Tyszka, Keller Williams Realty,
Cherry Hill

Sales \$ Volume: \$17,739,294

Michael Tyszka, Keller Williams Realty,
Cherry Hill

Listing Units: 27

Val Nunnenkamp, Keller Williams Realty
Marlton

Listing \$ Volume: \$12,776,300

Samuel Lepore, Keller Williams Realty,
Moorestown

**LEADING WITH EXPERTISE.
FOLLOWING A CODE OF ETHICS.**
REALTORS® MAKE A REAL DIFFERENCE.



**Better Homes & Gardens Maturo,
Mount Laurel**

Catherine Hartman

**BHHS Fox & Roach, REALTORS®,
Cherry Hill**

Darlene Borda

Danielle Ochman

**BHHS Fox & Roach, REALTORS®,
Haddonfield**

Kathleen Boggs-Shaner

Ellen Conti

Diana Flanagan

Kimberly Homon

Kathleen McDonald

**BHHS Fox & Roach, REALTORS®,
Marlton**

Sidney Benstead

Mary Ann Fischer

Wynona Hayes-Poole

Lisa Hopewell

Ivan Kiyatkin

Janneza Roane

Jeffrey Senges

Jennean Veale

**BHHS Fox & Roach, REALTORS®,
Medford**

Kathleen Adams

Donald Birnbohm

Patricia Crawford

Diane Gibson

Meredith Hahn

Carol Latti

Andrea Levas

**BHHS Fox & Roach, REALTORS®,
Medford (continued)**

Jody Pagliuso

Marianne Post

Walter Vayo

Linda Wilhelm

**BHHS Fox & Roach, REALTORS®,
Moorestown**

Jennifer Cotton

Beth Gonyea

Denise Jasinski

Richard Jordan

Maria Kennedy

Erin Lewandowski

Colleen O'Hara

Anthony Pepe

Kathryn Supko

**BHHS Fox & Roach, REALTORS®,
Mt. Laurel**

Dolores DeFreitas

Robert Ieradi

Amalia Kohler

Alyssa Nestoras

Ian Rossman

Betty Shepard

Maureen Smith-Hartman

Christopher Twardy

Jennifer Winzinger

John Wuertz

Century 21/Alliance, Cherry Hill

Steven Tamburello



**Coldwell Banker Realty,
Haddonfield**

Cordell Boyd Jr.
Philip Cavalcanto Jr.
Harkeet Chadha
Anna De Cristofaro
Michael Dinella
Richard Dolson Jr.
Jessica Floyd
Lisa Franchetti-Duncan
Stephanie Gray
Elma Guardiani
Michele Harker
Kyle Josko
Meredith Kirschner
Debra Loggia
Ashley McGuire
Kathryn Mullan
Marybeth Oates
Kelly Patrizio
Steven Piacquadio
Carmela Pirolli
Joseph Rivera
Kathleen Sullivan
Nicole Villante
Catherine Walters
Alicia Weister
Mark Weller
Kathryn Zschech

**Coldwell Banker Realty,
Moorestown**

Gina Argentina
Patricia Bosfelds
Nimita Brahmhatt
Giusy Cusumano
Dawn Delorenzo
Theresa Erard-Coupe
Angela Gu
Beverly Henry

**Coldwell Banker Realty,
Moorestown (continued)**

Dawn Hogan
Toni Horsley
Kristi Kaelin
Gina Kassak
Cindy Lombardo-Emmel
Joseph McColgan
Donna Mount
Edward Regan
Nicholas Strom

eXp Realty, LLC, Maple Shade
Stephen Pestrige Sr.

**Garden State Properties Group,
Medford**
Joshua Haas

**Garden State Properties Group,
Merchantville**
Rita O'Brien
Hien Vu

**Keller Williams Realty,
Cherry Hill**

Eliza Babcock
Garnett Briscoe
Meghan Brown
Anthony Calabrese Jr.
Antonio Causerano
Paul Cheng
Andrew Cheng
Melissa Ann Connell
Daniel DeSantis
Rousселene Didier
Jordan Egee
Mary Farrell
Maya Felsenstein
Kelli Fishbein



**Keller Williams Realty, Cherry Hill
(continued)**

John Ford
Dionne Forrester
Jason Freni
Corey Gehringer
Lindsay Genay
Samantha Grundlock
Morgan Halbruner
Ronald Halbruner Jr.
Shaun Hammond
Jennifer Horner
Deirdre Hyland
Karina Infante
Ronald Kelly
Douglas Rohner
Melissa Anne Ryan
Michael Tyszka
MaryAnne Verfaillie
Bryan Vurgason
Bonnie Walter
Binoy Wankawala
Jenna Whitney

Keller Williams Realty, Marlton

Cara Campos
Michael Carr
Lauren Damato Gormley
Johnny Jones
Val Nunnenkamp
Ashwin Rashatwar
Florentina Rusanovschi
Doreen Shaw
Jennifer Tedeschi

**Keller Williams Realty,
Medford**

Ivy Cabrera
Genevieve Haldeman
Andre LaPierre
Danielle Moore
Melissa Roswell
Mark Schoonover
Jaimee Solar

Keller Williams Realty, Moorestown

Anna Alves
Jeffrey Baals
Lizzie Biddle
Lindsey Binks
Sharon Brice
Marques Brooks
Jeffrey Carll
Ebenezer Carpio
Austin Cennimo
Wallace Chaves
Amber Cruse
Jennifer D'Alesandro
Christine Dash
Alexandra DiFilippo
Devin DiNofa
Brian Ekelburg
Michelle Gavio
Nicole Gendin
Gretchen Gers
Gregory Haygood
Lisa Hermann
Mary Ann Holloway
Shayna Jackson-Davis
Tom Kim
Samuel Lepore
Helen Montgomery
Elizabeth Nickels



**Keller Williams Realty, Moorestown
(continued)**

David Piekara
Linda Ralls
Brenda Richmond
Michael Ruehle
Louis Sassano
Cecilia Still
James Stoffey
Angelina Taulane
Ian Thomas
Julie Twomey
Amber Watson Tardiff
Linda Williams
Laurel Witts
Octavio Yamamoto

**KW Empower Real Estate,
Philadelphia**
Carlos Masip

Long & Foster Real Estate, Cherry Hill
Barbara Mulvenna
Daren Sautter
Nikunj Shah

RE/MAX at Home, Columbus
Mary Bauer
Michael Carney
Lorraine Fazekas
Fadua Maritz Lorge
Anthony Pepe
John Ryan
Jay Sichel

RE/MAX Live Well, West Berlin
Heather Grasso
Hoa Nguyen

**RE/MAX ONE Realty,
Moorestown**

Michael Brown

**RE/MAX World Class Realty,
Burlington**

Ronald Palentchar

Real Broker, LLC, Fairfield
Parisha Smith

Weichert Premier, Haddonfield

Lisa Marie Arcano
Michelle Cassin
Michael Chuppe
Vitaliy Kin
Lori MacHenry
Christy Oberg
Dorothy Pellegrino
Lynn Rossi
Michael Scannell
Rebecca Vives
Lindsey Watson McCarthy

Weichert Premier, Moorestown

Janeen Albertson
Susan Ambrose
Cynthia Beechler
Michelle Carite
Glen Carpino
Maria Fernan Glueck
Lisa Gardiner
Robert Greenblatt
Donna Halgas
Nancy MacDermott
Amanda McGinnis
Susan Nece
Deysi Nunez



4th Quarter 2024 Superior Performer Recipients

Weichert Premier, Moorestown (Continued)

Karen Ornelas
Rafael Padilla Jr.
Andrea Previte
Jacqueline Smoyer
Catherine Williams

Weichert, REALTORS®, Cherry Hill

Patricia Abraldes
Debra Grau

Weichert, REALTORS®, Medford

Michael Brattelli
Anna Cable
Brandannette Hauer
Patricia Jones
David Mahan
Jessica Nooney
Michelle Perone
Sandra Ranoldo
Deborah Valvo

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...

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Global Opportunities?**

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Global connects you to a network of qualified REALTORS®, provides education to help you work with international clients, and delivers the business tools to help you globalize your business.

...

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Global Connections
by Scanning the
QR Code

NEXUSConnect Weekly eNewsletter

- Market Insight
- Municipal News

- CE Courses
- Charity Opportunities

- Networking Events
- New Tools for Success

Emailed Every Monday





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The Info Hub is your one-stop
online hub for all things related to
your NEXUS membership!



Create an Info Hub Account



Get Involved, Make an Impact, Join a Committee

Now is Your Opportunity
to Join a NEXUS Committee





INDIVIDUALS

Sales Units: 7

Tara Maloney, Keller Williams Realty,
Marlton

Sales \$ Volume: \$3,763,900

Kelly Patrizio, Coldwell Banker Realty,
Haddonfield

Listing Units: 18

William Hamberg, RE/MAX at the Sea,
Ocean City

Listing \$ Volume: \$6,009,700

William Hamberg, RE/MAX at the Sea,
Ocean City

TEAMS

Sales Units: 67

Michael Tyszka, Keller Williams Realty,
Cherry Hill

Sales \$ Volume: \$19,078,477

Michael Tyszka, Keller Williams Realty,
Cherry Hill

Listing Units: 30

Val Nunnenkamp, Keller Williams Realty
Marlton

Listing \$ Volume: \$11,714,180

Val Nunnenkamp, Keller Williams Realty
Marlton



SHOW YOUR NEXUS PRIDE

Show off your NEXUS pride with exclusive gear from our merchandise store! We've got everything you need to represent in style – hoodies, t-shirts, bags, tumblers, mugs, and more!



SCAN TO SHOP



**BHHS Fox & Roach, REALTORS®,
Cherry Hill**

Nanci Lee Sinclair

**BHHS Fox & Roach, REALTORS®,
Haddonfield**

Michael Betley
Kathleen Boggs-Shaner
Ellen Conti
Kathleen McDonald
William Souders

**BHHS Fox & Roach, REALTORS®,
Marlton**

Sidney Benstead
Mary Ann Fischer
Holly Garber
Susan Grimm
Lisa Hopewell
Ivan Kiyatkin
David O'Neal
Jennean Veale

**BHHS Fox & Roach, REALTORS®,
Medford**

Meredith Hahn
Belinda Jackson
Jody Pagliuso
Walter Vayo

**BHHS Fox & Roach, REALTORS®,
Moorestown**

Jennifer Cotton
Lisa Gordon
Erin Lewandowski
Colleen O'Hara
Roseanne Raffa
Kathryn Supko

**BHHS Fox & Roach, REALTORS®,
Mount Laurel**

Dolores DeFreitas
Jo Gamble
Robert Ieradi
Ian Rossman
Betty Shepard
Maureen Smith-Hartman
Michael Thornton
Christopher Twardy
Jennifer Winzinger
John Wuertz

**Coldwell Banker Realty,
Haddonfield**

Linda Adams
Danielle Bailey
Cordell Boyd Jr.
Mark Del Roccoli
Richard Dolson Jr.
Jessica Floyd
Dominic Fuscia
Michele Harker
Debra Loggia
Jennifer Lynch
Kathryn Mullan
Marybeth Oates
Kelly Patrizio
Carmela Pirolli
Joseph Rivera
Kathleen Sullivan
John Taulane
Nicole Villante
Catherine Walters
Mark Weller



**Keller Williams Realty, Moorestown
(Continued)**

Nicole Gendin
Gretchen Gers
Leonard Ginchereau Jr.
Gregory Haygood
Rachel Sarah Elizabeth Johnson
Samuel Lepore
Richard Meyers
Lindsay Mills
Michele Peacock
Haydee Perez-Livingston
David Piekara
Andrew Pund
Linda Ralls
Brenda Richmond
Michael Ruehle
Amy Ryan
Cecilia Still
James Stoffey
Julie Twomey
Linda Williams
Laurel Witts

**Long & Foster Real Estate,
Cherry Hill**

Brian Mulvenna
Daren Sautter

RE/MAX at Home, Columbus

Mary Bauer
Cathy Hutchison
Fadua Maritz Lorge

RE/MAX at the Sea, Ocean City

William Hamberg

RE/MAX Live Well, West Berlin

Heather Grasso

**RE/MAX of Cherry Hill, Inc.,
Cherry Hill**

Patricia Fiume

Weichert Premier, Haddonfield

Lisa Marie Arcano
Michelle Cassin
Michael Chuppe
Gavin Estrada
Lori MacHenry
Kathleen McNamara
Dorothy Pellegrino
Lynn Rossi
Theresa Schiazza
Rebecca Vives

Weichert Premier, Moorestown

Susan Ambrose
Nicole Baird
Cynthia Beechler
Murella Blatt
Debra Bollendorf
Donna DeSisto
Andrea Fulginiti
Lisa Gardiner
Donna Glenning
Robert Greenblatt
Kathleen Hullings
Nancy MacDermott
Amanda McGinnis
Deysi Nunez
Karen Ornelas
Andrea Previte
Jacqueline Smoyer

Weichert, REALTORS®, Cherry Hill

Patricia Abraldes

Weichert, REALTORS®, Medford

Michelle Garey
Mary Ellen Gilbert
Patricia Jones
Sandra Ranoldo
Melisa Warren



**Coldwell Banker Realty,
Moorestown**

Gina Argentina
Patricia Bosfelds
Louise Carter
Giusy Cusumano
Angela Gu
Gina Kassak
Cindy Lombardo-Emmel
Kerri Lopez
Joseph McColgan

**Garden State Properties Group,
Merchantville**

Juan Carlos Rodriguez Cruz
Rita O'Brien
Tito Santiago

Keller Williams Realty, Cherry Hill

Eliza Babcock
Antonina Batten
Andrew Cheng
Scott Farrell
Maya Felsenstein
Kelli Fishbein
Morgan Halbruner
Ronald Halbruner Jr.
Jennifer Horner
Deirdre Hyland
Ronald Kelly
Jeffrey Kroupa
Marianna LeDonne
Andrew Mascieri
Ashley Moorhouse
David Rifkin
Melissa Anne Ryan
Elizabeth Samti
Michael Tyszka
MaryAnne Verfaillie

**Keller Williams Realty, Cherry Hill
(Continued)**

Randall Vickery
Bryan Vurgason
Bonnie Walter
Laura Wieland

Keller Williams Realty, Marlton

Cara Campos
Michael Carr
Johnny Jones
Tara Maloney
Val Nunnenkamp
Eric Pagliaro
Jeffrey Sanders

Keller Williams Realty, Medford

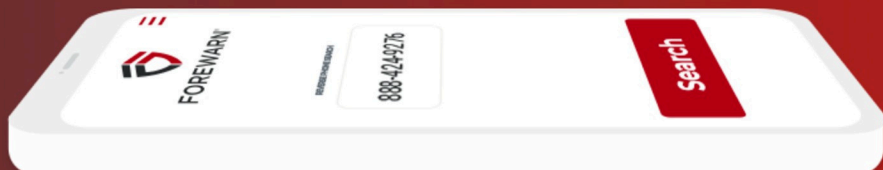
Genevieve Haldeman
Kathryn Horch
Andre LaPierre
Danielle Moore
Melissa Roswell
Jaimee Solar

Keller Williams Realty, Moorestown

Anna Alves
Yessenia Bell
Lindsey Binks
Ebenezer Carpio
Austin Cennimo
Wallace Chaves
Myllena Correia
Amber Cruse
Jennifer D'Alesandro
Christine Dash
Alexandra DiFilippo
Devin DiNofa
Brian Ekelburg
Michelle Gavio



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The NEXUS Association of REALTORS® is thrilled to announce FOREWARN, a free, proactive safety and lead intelligence service for all REALTOR® members!



Verify Identity

Use as little as an incoming phone number to verify a prospect's identity



Background Check

Instantly view criminal history to identify safety risks



Validate Finances

Verify financial data such as bankruptcies, liens, judgments, and foreclosures



Verify Assets

View current assets such as property and vehicle ownership

Ready to Work Smarter?



Scan to Get Started

- 1 Enter Your Email Address**
Be sure to use the same email address that this email was sent to, as it will serve as your FOREWARN username
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If you do not see the email, please check your spam folder
- 3 Enter Authentication Code & Set Up Password**
The code will be texted to the cell number on file.
- 4 Download FOREWARN & Log In**
Download the FOREWARN app and log in using your email address and password.



IMPORTANT - COMPLIANCE

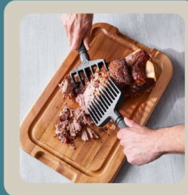
FOREWARN is NOT a tenant screening service and use for such purposes violates the Terms of Use and may violate the New Jersey Fair Chance in Housing Act.



PAMPERED CHEF® *fundraiser*

Support Local Charities with your **Father's Day Shopping!**

The REALTOR® Community Service Committee is
Hosting a Virtual Pampered Chef® Fundraiser



MAY 1ST - JULY 7TH



SCAN TO SHOP

Brought to you by NEXUS Association of REALTORS® and
Mid Jersey Association of REALTORS®

You've Got This!

with

MATTHEW FERRARA PHILOSOPHER, REAL ESTATE EXPERT

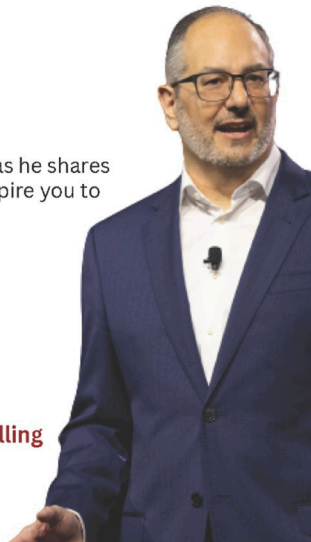
Join Matthew Ferrara, real estate expert and executive mentor, as he shares key insights on the market and proven methods of growth to inspire you to reach the success you deserve this year.

In this webinar you'll learn:

- **How to strengthen your mindset** using The Growth Navigator & your Personal Mantra for success
- **How to create a sustainable sales strategy** that drives listings and sales no matter what the market does next
- **Two things** each week that lead to **\$20-40M pipeline**
- **Shift your marketing approach** using optimistic **storytelling techniques** to drive new business.

THURSDAY, JUNE 12 | 1:00 - 2:00 PM

COST: Members \$15 / Non-Members \$45



REGISTER NOW



1. Scan the QR Code or visit
tinyurl.com/youve-got-this-matthew-ferrara
2. Register for the webinar
3. You will receive a confirmation email with a zoom link
and the option to add the event to your calendar.

Questions?

Please contact NEXUS Director of Events & Education Lisa Clark at
LClark@nexusaor.com or call (856) 428-1013



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THANK YOU

To All NEXUS 2025 RPAC Investors So Far!

Updated April 15, 2025

- ✓ RPAC supports candidates for public office who support real estate issues
- ✓ RPAC is a political action committee run by REALTORS®, for REALTORS®
- ✓ RPAC is bipartisan
- ✓ RPAC is voluntarily supported by REALTOR® Association members

Golden "R" President's Circle

\$5,000 One-Time and \$2,000 Annual Investment

Eugenia "Jean" Bonilla
Brenda Richmond

Sterling "R"

\$1,000 - \$2,500 Annual Investment

Juanita Brown
Vernon Jones

President's Club

\$500-\$999 Annual Investment

Christian Schlueter

Capitol Club

\$250-\$499 Annual Investment

Joyce DelConte
Deanna Fahy-Brown
Carol Latti
David Ralic

Century Club

\$100-\$249 Annual Investment

William Alexander
Michelle Arnold
Valerie Archer Belardo
Valerie Bertsch
Stephen Booth
Joseph Buckelew
Patrick Campbell
Frank Cawley
Tariq Chambers
Denise Christinzio
Nestor Colon
Mark Cucuini
Sharon Cullen
George Denney
Todd DeSatnick
Elizabeth Diulio
Christine Earley
Thomas Engel
Bonnie Fitzgerald
Donna Fletcher
Cecilia Friedrich
Patricia Gesswein
Marc Gomez
Aaron Gray
Patricia Hallock

Robert Hanson
Jason Henckel
Gerald Hill
Dennis Iannaccone
Hakan Karahan
Robert Kinniebrew
Benjamin Landsburg
Yodimila Langan
Robert Latigona
Michael Little
Linda Lomon
Susan Lucas-Sterling
Cecilia McCarthy
Mark McKenna
Pasquale Mennella
Charles Meyer
Robert Michaud
Kathryn Minto
Melinda Morrow
Kevin Nguyen
Steven Osiecki
Shaun Parker
Stephen Pestridge
Barbara Petrillo
Kent Pipes

Chris Poletto
Marianne Post
Judy Rothermel
John Ryan
Nicole Sabarese
Samantha Sandoz
Yechiel Schwartz
Christina Seiler
Steven Seymour
Usman Shaikh
Randy Sinor
George Smith
Nicole Snyderman
George Toro
Lawrence Vecchio
Gary Vermaat
Ryan Vince
Christy Williams
Donna Wilson
Ronald Woods
Lori Woytanowski
Yanling Zhang

Invest in RPAC Online at njrealtor.com



View all 2025 NEXUS RPAC Investors

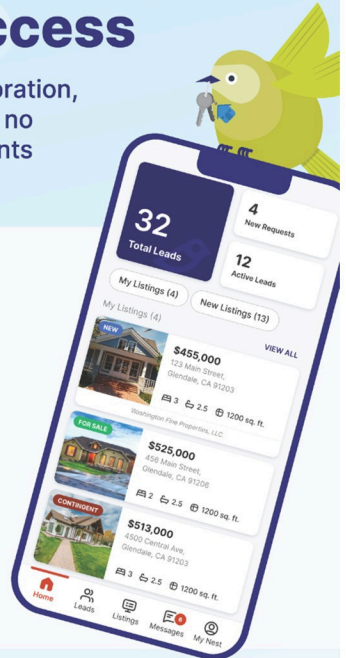


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Association of REALTORS®

BREAKFAST OF CHAMPIONS

Thank You for Attending

Breakfast of Champions
The Legacy Club, Cherry Hill
May 14, 2025

Save The Date!

Breakfast of Champions – 2nd & 3rd Quarter 2025
The Legacy Club, Cherry Hill
November 5, 2025

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