Local Market Update for September 2025

Provided by New Jersey REALTORS®



Monmouth County

Monmouth County

Single Family		September			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change	
New Listings	643	587	- 8.7%	5,687	5,669	- 0.3%	
Closed Sales	445	468	+ 5.2%	3,598	3,772	+ 4.8%	
Days on Market Until Sale	31	34	+ 9.7%	33	34	+ 3.0%	
Median Sales Price*	\$752,750	\$790,000	+ 4.9%	\$747,500	\$769,450	+ 2.9%	
Percent of List Price Received*	101.3%	101.2%	- 0.1%	101.9%	101.4%	- 0.5%	
Inventory of Homes for Sale	1,173	1,114	- 5.0%				
Months Supply of Inventory	2.9	2.6	- 10.3%				

Townhouse-Condo		September			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change	
New Listings	175	176	+ 0.6%	1,681	1,758	+ 4.6%	
Closed Sales	127	154	+ 21.3%	1,130	1,271	+ 12.5%	
Days on Market Until Sale	36	31	- 13.9%	33	37	+ 12.1%	
Median Sales Price*	\$514,110	\$530,000	+ 3.1%	\$500,000	\$544,500	+ 8.9%	
Percent of List Price Received*	101.6%	99.7%	- 1.9%	101.1%	99.9%	- 1.2%	
Inventory of Homes for Sale	311	302	- 2.9%				
Months Supply of Inventory	2.5	2.1	- 16.0%				

Adult Community		September			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 9-2024	Thru 9-2025	Percent Change	
New Listings	72	65	- 9.7%	614	590	- 3.9%	
Closed Sales	40	73	+ 82.5%	491	468	- 4.7%	
Days on Market Until Sale	40	38	- 5.0%	36	37	+ 2.8%	
Median Sales Price*	\$655,480	\$520,000	- 20.7%	\$525,000	\$552,500	+ 5.2%	
Percent of List Price Received*	101.1%	99.4%	- 1.7%	100.0%	99.8%	- 0.2%	
Inventory of Homes for Sale	103	105	+ 1.9%				
Months Supply of Inventory	2.0	2.1	+ 5.0%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

