

BREAKFAST OF CHAMPIONS



A NEXUS Experience for all Members

Honoring SuperStar Award Recipients and Recognizing Superior Performers for the 2nd and 3rd quarter of 2025.

The Legacy Club, Cherry Hill November 5th, 2025







BREAKFAST OF CHAMPIONS

PROGRAM SCHEDULE

Registration	8:30 a.m 9:00 a.m.
Breakfast	9:00 a.m.
Program Begins	9:15 a.m.
What's Under the Dome? with Bruce Shapiro	9:30 a.m 10:30 a.m.
Awards	10:30 a.m 10:45 a.m.
Affiliate Giveaway	10:45 a.m 11:00 a.m.



BREAKFAST OF CHAMPIONS

TODAY'S PRESENTATION

WHAT'S UNDER THE DOME? A LEGISLATIVE UPDATE ON THE ISSUES IMPACTING NEW JERSEY REAL ESTATE

New Jersey REALTORS® (NJR) Director of Regulatory Affairs, Bruce Shapiro, will engage attendees with an update on current legislation affecting the real estate industry.

Please complete the sign in sheet on your table to receive

1 Elective NJ CE credit.



BRUCE SHAPIRO

Director of RPAC & Regulatory Affairs, New Jersey REALTORS®.

Bruce works with the rest of New Jersey REALTORS® Government Affairs staff as one of the lobbyists on state issues affecting real estate, homeownership and private property rights before the State Legislature as well as on regulations promulgated by State agencies. He also serves as the compliance officer for RPAC and staff liaison for RPAC, the Issues Mobilization Fund and Political Affairs Committee





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<u>INDIVIDUALS</u>

Sales Units: 8 Austin Cennimo, Keller Williams Realty,

Moorestown

Sales Units: 8 Elma Guardiani, Coldwell Banker Realty,

Haddonfield

Sales \$ Volume: \$5,208,100 Lori MacHenry, Weichert Premier,

Haddonfield

Listing Units: 14 Austin Cennimo, Keller Williams Realty,

Moorestown

Listing \$ Volume: \$6,355,668 Susan Ambrose, Weichert Premier,

Moorestown

TEAMS

Sales Units: 70 Michael Tyszka, Keller Williams Realty,

Cherry Hill

Sales \$ Volume: \$24,652,690 Michael Tyszka, Keller Williams Realty,

Cherry Hill

Listing Units: 41 Val Nunnenkamp, Keller Williams Realty

Marlton

Listing \$ Volume: \$19,851,264 Val Nunnenkamp, Keller Williams Realty

Marlton





Lana Katsnelson

Anne Koons

Danielle Ochman

Yvette Reid

Mary Ryan

BHHS Fox & Roach, REALTORS®, Haddonfield

Kathi Boggs-Shaner

Diana Flanagan

Michele Kovalchek

Kathy McDonald

Diane Narleski

Fay Smith

Bill Souders

BHHS Fox & Roach, REALTORS®, Marlton

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Kathleen Adams

Patricia Barry

Don Birnbohm

Elizabeth Diulio

Helen Goodson

Meredith Hahn

Carol Latti

BHHS Fox & Roach, REALTORS®, Medford (continued)

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Jody Pagliuso

Marianne Post

Walt Vayo

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Century 21/Alliance, Cherry Hill

Sandra Ragonese

Steven Tamburello

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Danielle Bailey

Carla Cornick

Mark Del Roccili

Mike Dinella





Coldwell Banker Realty, Haddonfield (continued)

Rich Dolson

Dolores Fermano

Jessica Floyd

Robert Gauld

Elma Guardiani

Michele Harker

Kyle Josko

Carlene Kurtz

Debra Loggia

Jennifer Lynch

Ashley McGuire

Kathryn Mullan

Marybeth Oates

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Carmela Pirolli

Joseph Rivera

Kathleen Sullivan

John Taulane

Nicole Villante

Cathy Walters

Alicia Weister

Mark Weller

Megan Wellington Kate Zschech

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Gina Argentina

Cristina Castro

Giusy Cusumano

Theresa Erard-Coupe

June Farrell

Toni Horsley

Gina Kassak

Ron Kellv

John Lauk

Cindy Lombardo-Emmel

Coldwell Banker Realty, Moorestown (continued)

Kerri Lopez

Joseph McColgan

Donna Mount

Tuan Nguyen

Edward Regan

Maryann Rogalski Nicholas Strom

Keller Williams Realty, **Cherry Hill**

Eliza Babcock

Mollie Ann Boonstra

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Rousselene Didier

Karine Ezran

Mava Felsenstein

Kelli Fishbein Lindsay Genay

Ron Halbruner

Morgan Halbruner

Jennifer Horner

Karina Infante

Michelle Konefsky-Roberts

Marianna LeDonne

Ashley Moorhouse

Sam Rifkin

Melissa Rvan

Bonnie Schwartz

Larry Steinberg

Michael Tyszka

Bryan Vurgason

Bonnie Walter

Binov Wankawala





Keller Williams Realty, Cherry Hill (continued)

Laura Wieland Ketty Zarecht

Keller Williams Realty, Marlton

Cara Campos Michael Carr Johnny Jones Val Nunnenkamp Jeffrey Sanders

Keller Williams Realty, Medford

Genevieve Haldeman Andre LaPierre Lisa McLean Danielle Moore Melissa Roswell

Keller Williams Realty, Moorestown

Jacqueline Acevedo

Anna Alves

Christopher Bate Lindsey Binks Sharon Brice Marques Brooks

David Burris Jeffrey Carll Ebenezer Carpio Austin Cennimo Wallace Chaves

Jennifer D'Alesandro

Christine Dash
Alexandra DiFilippo

Amber Cruse

Devin DiNofa Mikhail Doble

Brian Ekelburg

Keller Williams Realty, Moorestown (Continued)

Michelle Gavio Nicole Gendin Gretchen Gers Lenny Ginchereau Nate Gonzalez Gregory Haygood Lisa Hermann Tom Kim

Casey Lello
Sam Lepore
Shamel Lewis
Rick Meyers
Lindsay Mills
Cynthia Mumma

George King

Elizabeth Nickels Michele Peacock David Piekara Daniel Potts AJ Pund

Linda Ralls Brenda Richmond Ralph Rizziello Michael Ruehle

Amy Ryan Octavio Salcedo Louis Sassano Tory Schroff Cecilia Still Jim Stoffey Zachary Stomel Ian Thomas

Ann Tomjack
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Joseph Wanamaker

Keyana West Laurel Witts





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Brian Mulvenna Deborah Sabel Daren Sautter Nikki Shah

Ovation Realty, Sewell

Thomas Sadler

RE/MAX at Home, Columbus

Mary Bauer Mike Carney Anthony Pepe Jack Ryan

RE/MAX Live Well, West Berlin

Heather Grasso Hoa Nguyen

Weichert Premier, Haddonfield

Lisa Arcano Michelle Cassin Gavin Estrada Lori MacHenry Kathleen McNamara

Brooke Morelli Kevin Murphy Christy Oberg Michael Scannell Cheryl Tarditi Rebecca Vives

Weichert Premier, Moorestown

Janeen Albertson Susan Ambrose Nicole Baird Beth Berry Lizzie Biddle

Weichert Premier, Moorestown (continued)

Murella Blatt
Debra Bollendorf
Camisha Brown
Michelle Carite
Donna DeSisto
Andrea Fulginiti
Lisa Gardiner
Donna Glenning
Robert Greenblatt
Donna Halgas

Nancy MacDermott Amanda McGinnis

Susan Nece
Candy Niedoba
Deysi Nunez
Karen Ornelas
Robert Peters
Susan Pierce
Katherine Pohl
Andrea Previte
Josephine Rich
Jacki Smoyer
Christina Sorhaindo

Weichert, REALTORS®, Cherry Hill

Meenu Bhular Arlene Elefante



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Brandannette Hauer Patricia Jones David Mahan Jessica Nooney Sandra Ranoldo Greg Steen Carlo Vitulano







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Upcoming Classes & Events

NOVEMBER - DECEMBER 2025

11/12/2025

Pricing Strategies: Mastering the CMA

Pricing Strategy Advisor (PSA) certification



6 Elective NJ CE Credits



11/12/2025

Get Covered NJ Annual Review



NEXUS Association of REALTORS® 306 Kings Highway South Cherry Hill, NJ, 08034



11/12/2025 - 11/13/2025

The Luxury Livestream – CLHMS™ Designation



Webinar

First step to earn CLHMS™ designation



11/12/2025

Legal Issues: Repair Requests in Sales Contracts & Beyond

NEXUS Morning Connect

Webinar

1 Core NJ CE Credit



11/14/2025

Sea Glass Fundraiser NEXUS REALTOR® Community Service Committee



Charles A Smith Community Center 15 E Lacey Rd Toms River, NJ, 08731



12/8/2025 - 12/11/2025

Triple Play REALTOR® Convention & Expo



Atlantic City Convention Center 1 Convention Blvd Atlantic City, NJ, 08401





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Use as little as an incoming phone number to verify a prospect's identity



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A QUICK JOLT OF INDUSTRY TIPS AND INSIGHTS

NEXUS' 'Morning Connect' series is an impactful way to expand your knowledge on topics related to your industry, instructed by the professionals who know them best.

Free for all NEXUS members.

UPCOMING SESSION

Legal Issues: Repair Requests in Sales **Contracts & Beyond**

Wednesday, November 12th

10 am - 11 am

Live Webinar

Hosted By



McNally & Bellino, LLC

Paige M. Bellino, Esq.

This 1 Core NJ CE credit session will cover:

- Inspection Essentials: Understand inspection timelines and key components of a home inspection
- Effective Negotiation: Learn how to negotiate and document repair requests to make them enforceable.
- Know the Risks: Explore the risks of waiving inspections or using them for information only.







INDIVIDUALS

Sales Units: 11 Bonnie Walter, Keller Williams Realty,

Cherry Hill

Sales \$ Volume: \$5,904,000 Bonnie Walter, Keller Williams Realty,

Cherry Hill

Listing Units: 18 Bill Hamberg, RE/MAX at the Sea,

Ocean City

Listing \$ Volume: \$6,375,000 Marianne Post, BHHS Fox & Roach,

REALTORS®, Medford

TEAMS

Sales Units: 62 Michael Tyszka, Keller Williams Realty,

Cherry Hill

Sales \$ Volume: \$22,732,928 Michael Tyszka, Keller Williams Realty,

Cherry Hill

Listing Units: 33 Patrick Gorman, Keller Williams Main

Street, Collingswood

Listing \$ Volume: \$17,032,600 Val Nunnenkamp, Keller Williams

Realty, Marlton





Cathy Hartman

BHHS Fox & Roach, REALTORS®, Cherry Hill

Beth DelBiondo

Jill Dubin

Robin Nahama

Danielle Ochman

Reshma Parekh

Yvette Reid

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Rich Dolson

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Joseph Rivera Nicole Villante

Cathy Walters

Alicia Weister

Mark Weller

Megan Wellington

Renee Wilson-Lackey

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Gina Argentina

Erin Blank

Patricia Blosfelds

Todd Bouchard

Nimita Brahmbhatt

Cristina Castro

Giusy Cusumano

Angela Gu

Gina Kassak

Coldwell Banker Realty, Moorestown (continued)

Alyssa Kelbaugh

Ron Kelly

Cindy Lombardo-Emmel

Kerri Lopez

Joseph McColgan

Autumn Nitka

Edward Regan

Nicholas Strom

HomeSmart First Advantage,

Cherry Hill

Kim Taliaferro

Keller Williams Main Street,

Collingswood

Patrick Gorman

Keller Williams Realty,

Cherry Hill

Eliza Babcock

Tina Batten

Kay Becnel

Andrew Cheng

Anthony Farinelli

Mary Farrell

Maya Felsenstein

Kelli Fishbein

Jason Freni

Lindsay Genay

Terry Grayson

Ron Halbruner

Shaun Hammond

Jennifer Horner

Karina Infante

Karina imante

Daezonae Jenkins Vanessa Johnson

Harsha Karnik

Michelle Konefsky-Roberts





Keller Williams Realty, Cherry Hill (Continued)

Marianna LeDonne

Dorothy Miller

Ashley Moorhouse

Todd Permsap

Tiffanie Radomicki

Melissa Ryan Elizabeth Samti

Bonnie Schwartz Marianne Twist

Michael Tyszka Bonnie Walter

Keller Williams Realty, Marlton

Cara Campos Johnny Jones

Tara Maloney Val Nunnenkamp

Jeffrey Sanders

Keller Williams Realty, Medford

Ivy Cabrera

Heather Garnick Kathrvn Horch

Andre LaPierre

Lisa McLean Melissa Roswell

Mark Schoonover

Jaimee Solar

Keller Williams Realty, Moorestown

Jacqueline Acevedo

Anna Alves

Christopher Bate

Lindsey Binks Sharon Brice

Sharon Brice
David Burris

Jeffrey Carll

Ebenezer Carpio

Austin Cennimo

Keller Williams Realty, Moorestown

Wallace Chaves
Amber Cruse

Jennifer D'Alesandro

Philip D'Angelis Christine Dash

Alexandra DiFilippo

Devin DiNofa

Mikhail Doble Brian Ekelburg

Michelle Gavio

Nicole Gendin

Lenny Ginchereau Betty Jackson

Shayna Jackson-Davis

Rachel Johnson Mary Kolanko

Margarita Korneyeva

Sam Lepore

Shamel Lewis

Rick Meyers Cynthia Mumma

Luis Ortiz

Gabriella Petrongolo

David Piekara

Emerson Pinto

Daniel Potts

AJ Pund Linda Ralls

Deedra Richardson

Brenda Richmond

Amy Ryan

Louis Sassano

Tory Schroff

Patricia Shaw

Cecilia Still

Jim Stoffev

Ian Thomas

Laurel Witts



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Barbara Mulvenna Mustafa Noor Daren Sautter

Ovation Realty, Sewell

Nikki Shah

Thomas Sadler

RE/MAX at Barnegat Bay, Toms River

Camille Simms

RE/MAX at Home, Columbus

Mary Bauer Mike Carney Lorraine Fazekas Cathy Hutchison Maritza Lorge Anthony Pepe Jack Ryan

RE/MAX at the Sea, Ocean City

Bill Hamberg

RE/MAX Live Well, West Berlin

Heather Grasso Hoa Nguyen

RE/MAX of Cherry Hill, Inc., Cherry Hill

Patricia Fiume

Weichert Premier, Haddonfield

Lori MacHenry Kathleen McNamara Dana Mower

Christy Oberg Lynn Rossi

Michael Scannell Rebecca Vives

Weichert Premier, Moorestown

Janeen Albertson Susan Ambrose Cynthia Beechler Beth Berry

Murella Blatt
Debra Bollendorf
Michelle Carite
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Melissa Casterioto Donna DeSisto Andrea Fulginiti Lisa Gardiner

Robert Greenblatt Donna Halgas Nancy MacDermott Amanda McGinnis Claire McHugh Susan Nece Juanita Negron

Karen Ornelas Robert Peters Andrea Previte Josephine Rich

Alison Rizzi Sebastian Rohan

Jacki Smoyer Tamara Vasquez Maria Helena Vianna

Weichert, REALTORS®, Cherry Hill

Pat Abraldes Meenu Bhular Arlene Elefante Veronica Fantozzi Debra Grau



Weichert, REALTORS®, Medford

Michael Brattelli Suzanne Burns Cheryl George Mary Ellen Gilbert Brandannette Hauer Patricia Jones Amoreena Marlin Jessica Nooney Deb Valvo







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9:00AM - 3:30PM



INSTRUCTOR
CONNIE GLASSBIRNBOHM



FORMAT: ZOOM WEBINAR



REGISTRATION: MEMBERS: \$99 NON-MEMBERS: \$125

Agenda:

This course is specifically designed to help residential real estate agents and brokers enhance their skills in pricing properties, creating CMAs, working with appraisers, and guiding clients through the anxieties and misperceptions they often have about home values.



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Reviews all New Jersey REALTORS® Circle of Excellence Award® applications for compliance with the rules and regulations of the awards program.



Reviews ethics complaints and arbitration requests to determine if they qualify for a hearing. Requires 3+ years REALTOR® experience and training.



Monitors municipal and county government policies and actions affecting real estate in Burlington, Camden and Ocean Counties. Encourages member involvement when needed.

Encourages member

DIVERSITY
COMMITTEE

Promotes inclusion by developing education, programs, and events on diversity, fair housing, and leadership representation.



REALTOR® COMMUNITY SERVICE COMMITTEE

Develops and runs programs to improve local quality of life, organizes community service projects like food and school supply drives, and raises funds for charities, including through events like REALTORS® Care Day.



RPAC COMMITTEE

Develops and implements annual plan to meet or exceed NEXUS' annual RPAC fundraising goals as set by New Jersey REALTORS®.



YOUNG PROFESSIONALS NETWORK (YPN)

Offers networking, education, and community service opportunities to support career growth and develop future leaders. Open to all members and hosts a variety of events.



Scan to Join a Committee



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THANK YOU

To All NEXUS 2025 RPAC Investors So Far!

Updated September 22, 2025



RPAC supports candidates for public office who support real estate issues RPAC is a political action committee run by REALTORS®, for REALTORS®

RPAC is bipartisan

RPAC is voluntarily supported by REALTOR® Association members

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\$5,000 One-Time and \$2,000 Annual Investment

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Sterling "R"

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Valerie Belardo Juanita Brown Vernon Jones Robert Michaud Christian Schlueter David Wyrsch

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Eric Birchler Deanna Fahy-Brown Bonnie Fitzgerald Corinne Geiger Mary Nuziale Nicole Sabarese

Capitol Club

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THANK YOU

To All NEXUS 2025 RPAC Investors So Far!

Updated September 22, 2025



RPAC supports candidates for public office who support real estate issues RPAC is a political action committee run by REALTORS®, for REALTORS®

RPAC is bipartisan

RPAC is voluntarily supported by REALTOR® Association members

Century Club

\$100-\$249 Annual Investment

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Aaron Gray Meredith Hahn Christine Haines Patricia Hallock Robert Hanson Jason Henckel Lisa Hermann **Gerald Hill Gavin Hodgson** Dennis Iannaccone Hakan Karahan Beverly Karch Maria Kennedy Robert Kinniebrew Beniamin Landsburg Robert Latigona Michael Little Cindy Lombardo-Emmel Linda Lomon Susan Lucas-Sterling **Craig Malone** Cecilia McCarthy Mark McKenna Pasquale Mennella **Charles Meyer** Kathryn Minto Melinda Morrow Linda Musser Robin Nahama Diane Narleski Kevin Nguven

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Karen Ornelas



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WEDNESDAY, DECEMBER 10, 2025 5 - 7 PM

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CHAMPIONS

Thank You for Attending

Breakfast of Champions The Legacy Club, Cherry Hill November 5, 2025

Save The Date!

Breakfast of Champions - 1st & 4th Quarter 2025, 2026 The Legacy Club, Cherry Hill May 13, 2026

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