Local Market Update for November 2025

Provided by New Jersey REALTORS®



Monmouth County

Monmouth County

Single Family		November			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change	
New Listings	591	411	- 30.5%	9,173	8,390	- 8.5%	
Closed Sales	545	391	- 28.3%	6,086	5,964	- 2.0%	
Days on Market Until Sale	41	36	- 12.2%	43	42	- 2.3%	
Median Sales Price*	\$725,000	\$765,000	+ 5.5%	\$681,700	\$720,000	+ 5.6%	
Percent of List Price Received*	101.0%	100.5%	- 0.5%	102.0%	101.7%	- 0.3%	
Inventory of Homes for Sale	1,479	1,102	- 25.5%				
Months Supply of Inventory	2.7	2.1	- 22.2%				

Townhouse-Condo		November			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change	
New Listings	274	135	- 50.7%	3,400	3,025	- 11.0%	
Closed Sales	186	117	- 37.1%	2,348	2,432	+ 3.6%	
Days on Market Until Sale	38	39	+ 2.6%	37	39	+ 5.4%	
Median Sales Price*	\$475,000	\$551,000	+ 16.0%	\$450,000	\$500,000	+ 11.1%	
Percent of List Price Received*	99.3%	99.2%	- 0.1%	100.7%	99.9%	- 0.8%	
Inventory of Homes for Sale	565	329	- 41.8%				
Months Supply of Inventory	2.6	1.5	- 42.3%				

Adult Community		November			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 11-2024	Thru 11-2025	Percent Change	
New Listings	54	33	- 38.9%	920	802	- 12.8%	
Closed Sales	69	34	- 50.7%	782	683	- 12.7%	
Days on Market Until Sale	73	36	- 50.7%	42	43	+ 2.4%	
Median Sales Price*	\$430,000	\$586,900	+ 36.5%	\$475,000	\$521,311	+ 9.7%	
Percent of List Price Received*	99.7%	99.6%	- 0.1%	100.1%	99.8%	- 0.3%	
Inventory of Homes for Sale	111	100	- 9.9%				
Months Supply of Inventory	1.6	1.7	+ 6.3%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

